

WEBINAR SERIES

SESSION 2

# How to Evaluate Your Autodesk® Portfolio for an Optimized Licensing Position

**Linda Cole**, Business Solutions Consultant

Thursday, 31 March 2022 | 10:00 - 10:30 AM CDT



WEBINAR SERIES

SESSION 2

#### How to Evaluate Your Autodesk® Portfolio for an Optimized Licensing Position

**Linda Cole**, Business Solutions Consultant

Thursday, 31 March 2022 | 10:00 - 10:30 AM CDT

#### **About the Speaker**



#### 25 years of experience:

- Sales
- **Business Operations**
- Service Management
- **Project Management**
- **Process Improvement**
- Marketing
- Management



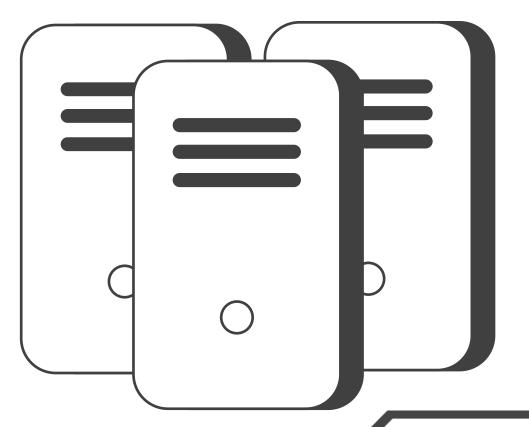


## **Agenda**

- 1. Autodesk Licensing
- 2. What to Evaluate before Renewal
- 3. Token Flex
- 4. Converting Subscription/Flex
- 5. Next Steps



# License Types





#### **License Types**







Stand Alone

Token Flex

Concurrent



Named User Subscription



**Autodesk Flex** 



#### **Evaluate Portfolio for Optimized Position**

- Gather all data for entire enterprise
- Matrix summary of all licenses

Application

Quantity

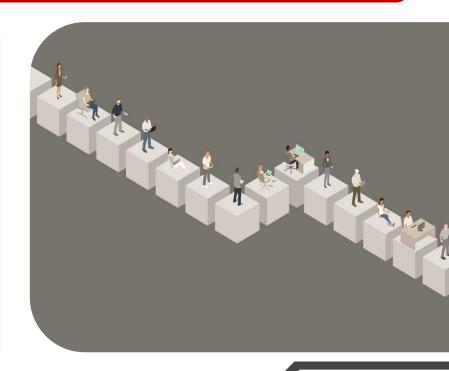
License type

Location

**Expiration date** 

Owner if different contract

Cost





## **Sorted by type**

Application	Qty	License Type	<b>Usage Rights Location</b>	<b>Expiration Date</b>
AEC Collection	75	Concurrent	US	6/30/2022
Product Design & Mfg Collection	35	Concurrent	US	6/30/2022
AutoCAD-Include Specialized Toolsets	100	Concurrent	US	6/30/2022
Civil 3D	2	Concurrent	US	6/30/2022
Vault Professional	30	Concurrent	US	6/30/2022
AEC Collection	2	Subscription	US	9/15/2022
AEC Collection	4	Subscription	US	11/5/2022
AutoCAD-Include Specialized Toolsets	5	Subscription	US	9/15/2022
AutoCAD-Include Specialized Toolsets	13	Subscription	US	11/5/2022
Civil 3D	3	Subscription	US	4/21/2023
Vault Professional	5	Subscription	US	11/10/2022



# **Sorted by app**

Application	Qty	License Type	<b>Usage Rights Location</b>	<b>Expiration Date</b>
AEC Collection	75	Concurrent	US	6/30/2022
AEC Collection	2	Subscription	US	9/15/2022
AEC Collection	4	Subscription	US	11/5/2022
AutoCAD-Include Specialized Toolsets	100	Concurrent	US	6/30/2022
AutoCAD-Include Specialized Toolsets	5	Subscription	US	9/15/2022
AutoCAD-Include Specialized Toolsets	13	Subscription	US	11/5/2022
Civil 3D	2	Concurrent	US	6/30/2022
Civil 3D	3	Subscription	US	4/21/2023
Product Design & Mfg Collection	35	Concurrent	US	6/30/2022
Vault Professional	30	Concurrent	US	6/30/2022
Vault Professional	5	Subscription	US	11/10/2022



## **Sorted by date**

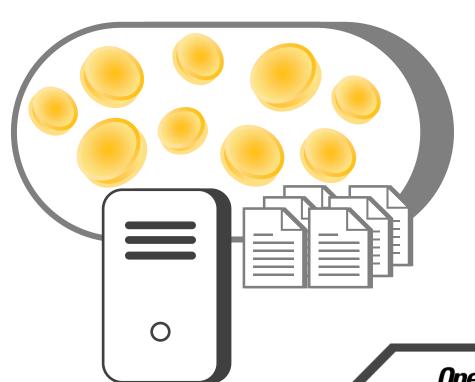
Application	Qty	License Type	<b>Usage Rights Location</b>	<b>Expiration Date</b>
AEC Collection	75	Concurrent	US	6/30/2022
AutoCAD-Include Specialized Toolsets	100	Concurrent	US	6/30/2022
Civil 3D	2	Concurrent	US	6/30/2022
Product Design & Mfg Collection	35	Concurrent	US	6/30/2022
Vault Professional	30	Concurrent	US	6/30/2022
AEC Collection	2	Subscription	US	9/15/2022
AutoCAD-Include Specialized Toolsets	5	Subscription	US	9/15/2022
AEC Collection	4	Subscription	US	11/5/2022
AutoCAD-Include Specialized Toolsets	13	Subscription	US	11/5/2022
Vault Professional	5	Subscription	US	11/10/2022
Civil 3D	3	Subscription	US	4/21/2023



#### **License Types**

**Enterprise Accounts – Token Flex** 

**Token Flex** 



#### **Evaluate Portfolio Token Flex**



#### **Usage Trends**

- Review for enterprise regardless of responsibility
- Review trends last 36 months
- Review month over month year over year if multi-year
- Identify any anomalies or seasonal usage



#### **Evaluate Portfolio Token Flex**

#### Review usage

- With filter
- Time zone
- Token consumption year over year trend
- Overages / Shortages







#### **Time Zone Optimization**

Time Week Day	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23
Sun	7	6	6	6	5	5	5	5	5	6	6	5	6	6	6	6	9	37	55	68	77	76	65	80
Mon	76	73	76	30	20	16	14	12	10	7	7	6	6	6	6	6	10	50	68	70	73	74	64	71
Tue	67	67	66	33	17	12	8	7	6	5	5	5	5	5	5	5	7	51	66	70	75	71	62	71
Wed	78	73	68	31	14	10	8	6	6	6	6	- 5	6	6	6	6	7	51	62	65	66	66	69	75
Thu	76	85	85	41	20	16	15	9	7	6	6	6	6	6	6	6	11	59	65	69	70	69	67	75
Fri	77	74	72	25	13	9	9	8	6	6	6	5	6	6	5	5	4	6	- 7	7	7	6	7	7
Sat	7	7	8	8	8	8	6	6	6	6	6	4	5	5	5	5	4	4	4	4	4	5	- 7	7



Time Week Day	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23
Sun	6	4	5	5	5	5	4	4	4	4	4	5	7	7	7	6	6	6	5	5	5	5	5	6
Mon	6	5	6	6	6	6	9	37	55	68	77	76	65	80	76	73	76	30	20	16	14	12	10	- 7
Tue	7	6	6	6	6	6	10	50	68	70	73	74	64	71	67	67	66	28	17	12	8	- 7	6	5
Wed	5	5	5	5	5	5	- 7	51	66	70	75	71	62	71	78	73	68	26	14	10	8	6	6	6
Thu	6	5	6	6	6	6	- 7	51	62	65	66	66	69	75	76	85	85	28	20	16	15	9	- 7	6
Fri	6	6	6	6	6	6	11	59	65	69	70	69	67	75	77	74	72	19	13	9	9	8	- 6	6
Sat	6	5	6	6	5	5	4	6	7	7	7	6	7	7	7	7	8	8	8	8	6	6	6	6



#### **Month & Year Trend**

Average	FY1	FY2	FY3
Tokens	250,891	262,559	237,134
Elapsed Time	24,964.23	171,421.57	144,517.64
Burn Rate	28.1%	29.4%	21.2%

	FY1												
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	
Tokens	25,935	280,934	245,387	291,873	267,836	215,186	294,341	260,890	285,380	280,638	290,464	271,826	
Elapsed Time	12,963.74	26,211.78	27,287.37	28,333.75	26,593.18	23,544.40	26,666.06	23,925.07	26,217.71	24,710.31	27,184.71	25,932.65	
Burn Rate	0.24%	2.62%	<b>4</b> 2.29%	2.73%	2.50%	2.01%	<b>1</b> 2.75%	2.44%	2.67%	2.62%	2.71%	2.54%	

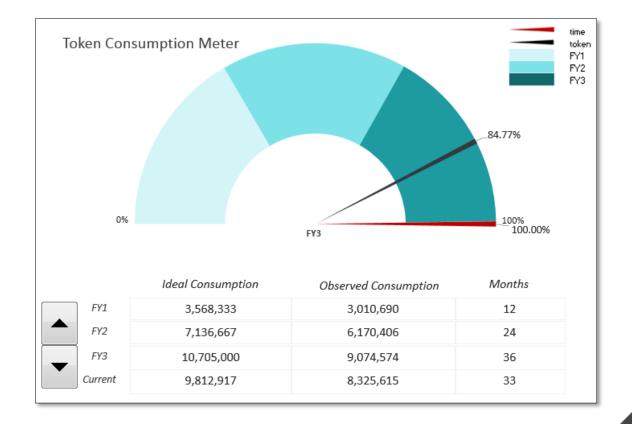
	FY2											
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
Tokens	300,554	283,840	269,379	292,172	254,445	218,259	274,184	249,803	289,438	261,721	222,667	234,248
Elapsed Time	192,147.43	180,108.83	167,190.54	185,638.83	162,074.58	139,887.25	178,696.83	169,344.80	199,403.36	176,580.76	151,184.28	154,801.38
Burn Rate	2.81%	2.65%	2.52%	2.73%	2.38%	2.04%	2.56%	2.33%	2.70%	2.44%	<b>4</b> 2.08%	2.19%

	FY3												
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	
Tokens	245,016	225,395	238,383	251,370	233,188	203,466	239,446	240,415	257,524	o	0	0	
Elapsed Time	163,791.02	150,931.31	161,471.75	167,132.58	155,425.83	134,186.42	160,911.88	167,869.58	194,364.17	0.00	0.00	0.00	
Burn Rate	2.29%	2.11%	2.23%	2.35%	2.18%	1.90%	2.24%	2.25%	2.41%	0.00%	0.00%	0.00%	



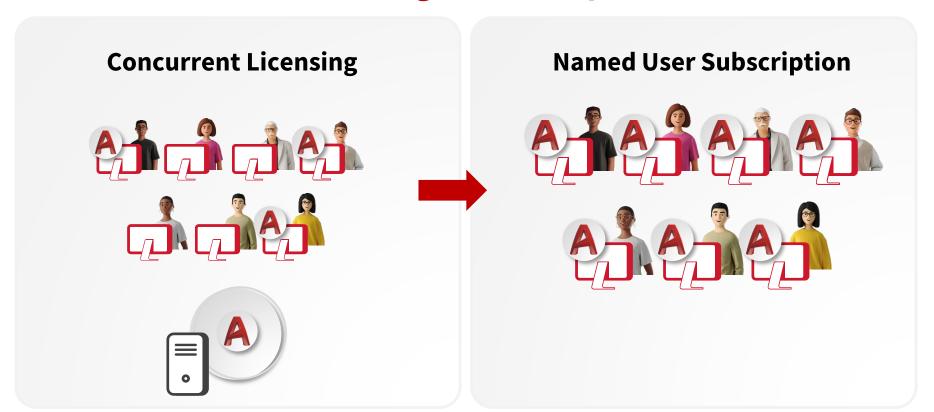
#### **Spend Down**

91.67% through contract but only 84.77% on spend





#### **Converting to Subscription**





#### **Evaluate Portfolio for Optimized Position**

- Review trends for last 12-18 months
- Identify all applications with zero usage
- Identify any anomalies
- Distinct User Count
- Distinct User Days/user
- Days Since Last Used
- Review versions
  - Subscriptions are current + 2
  - May need to keep some perpetual to support old/existing projects
- Review Collection Usage

#### **Zero Usage & NUS Conversion**

Applications	Max In Use	Max Available	Distinct User
AutoCAD Package	86	112	229
Autodesk Product Design Suite Premium Package	35	84	175
AutoCAD P&ID Package	10	10	18
Autodesk Product Design Suite Ultimate Package	5	5	10
Autodesk NavisWorks Simulate Package	3	3	5
Autodesk 3ds Max Package	2	1	6
AutoCAD Inventor LT Suite Package	2	110	5
Autodesk Product Design Suite Standard Package	1	1	2
AutoCAD Electrical Package	0	2	0
Autodesk Building Design Suite Standard Package	0	2	0



#### **NUS vs Flex Tokens**

Product	Tokens/Day	Cost Day l	_	Annual Subscription	# To Days/# Subscr	Innual
3DS Max	6	\$	18	\$ 1785	9	9
Maya	6	\$	18	\$ 1785	9	9
Advance Steel	8	\$	24	\$ 2310	9	6
Inventor	8	\$	24	\$ 2300	9	5
Civil 3D	9	\$	27	\$ 2550	9.	4
InfraWorks	7	\$	21	\$ 1920 BREA	K-EVEN 9	1
Revit	10	\$	30	\$ 2675	8	9
AutoCAD	7	\$	21	\$ 1865	8	8
Fusion 360	2	\$	6	\$ 495	8	2
Flame	18	\$	54	\$ 4635	8	5
Mudbox	1	\$	3	\$ 95	3	1
NETFABB Ultimate	55	\$ 1	.65	\$ 4870	2	9



#### **Autodesk AutoCAD Usage**

User	Max Used	Elapsed Time	Distinct User Days
Maks Starcher	1	0.96	1
Kavon Matta	1	0.96	1
Zadok Kessinger	1	0.96	1
Adley Meade	1	0.96	1
Amias Jolley	1	0.96	1
Drew Corey	1	0.96	1
Ayelen Darr	1	0.96	1
Bently Harkins	1	2.04	1
Aiyanna Priest	1	2.04	1
Kyrin Chaffin	1	9.96	2
Alayiah Henkel	1	9.96	2
Deonta Thrift	1	15	3
Sylvan Loeb	1	17.04	3
Micah Renteria	1	39.96	7
Raymond Solis	1	41.04	7
Aris Blanchette	1	42.96	7
Elwood Lippert	1	56.04	9
Mollie Yanez	1	99.96	17
Jannat Ammons	1	111	19
Parks Juan	1	132.96	22
Shaan Paine	1	177.96	30
Zylah Miracle	1	182.04	30
Delany Cory	1	215.04	36
Bryton Grasso	1	249.96	42
Tylon Sutphin	1	341.04	57
Murray Stricker	1	372	62
Calvin Powers	1	458.04	76
Kaylene Riddick	1	473.04	79
Gio Royce	1	504.96	84
Devan Espinal	1	512.04	86
Sheyla Fullerton	1	533.04	89
Alistair Gannon	1	542.04	90
Gianni Godfrey	1	549	92
Neha Ordaz	1	552	92
Fynn Dehart	1	561	94
Klaire Pitman	1	563.04	94
Jayliana Holmberg	1	576.96	96
Unity Lemire	1	578.04	96
•			

-			
Johnna Cofer	1	600.96	100
Jaila Homer	1	609.96	102
Jia Williford	1	629.04	105
Shay Salmon	1	659.04	110
Ani Olguin	1	674.04	112
Bridger Nunn	1	678	113
Aydrian Belisle	1	698.04	116
Kiyomi Fancher	1	708.96	118
Damani Caesar	1	731.04	122
Skylah Morrissey	1	735	123
Jamir Gunn	1	752.04	125
Daniela Gallagher	1	798	133
Gisella Rushton	1	807	135
Kyli Salyers	1	810	135
Kori Lau	1	824.04	137
Bryden Freedman	1	831.96	139
Levi Murphy	1	834.96	139
Jameson Parada	1	842.04	140
Jared Gilmore	1	858.96	143
Breckin Yuen	1	879	147
Linley Mccaffrey	1	879.96	147
Case Bruno	1	882.96	147
King Keller	1	932.04	155
Melanny Mayorga	1	935.04	156
Blaize Stephan	1	939.96	157
Owyn Thom	1	944.04	157
Beckam Mattison	1	957.96	160
Lillith Wentworth	1	999	167
Legend Mulkey	1	1008	168
Aldo Cho	1	1008.96	168
Madyson Hoang	1	1008.96	168
Makenlee Just	1	1010.04	168
Homer Whitesell	1	1011	169
Kassia Everette	1	1025.04	171
Jonah Seidl	1	1031.04	172
Reem Seifert	1	1032.96	172
Isaiah Kelly	1	1044.96	174
Oaklev Lockhart	1	1053	176

	i		
Olen Kolar	1	1068	178
Angeli Bonnett	1	1068.96	178
Mikah Jain	1	1074	179
Rosslyn Hagood	1	1077	180
Kanyon Scarlett	1	1077.96	180
Miral Polito	1	1080	180
Mckinnley Kilby	1	1080.96	180
Delylah Hennessey	1	1083	181
Sonja Creamer	1	1089	182
Dakari Carbone	1	1089	182
Kalie Karl	1	1091.04	182
Kruze Menjivar	1	1095	183
Anai Mccready	1	1112.04	185
Eleena Panek	1	1113.96	186
Paris Wall	1	1119	187
Sinai Turnbull	1	1119.96	187
Hezekiah Poe	1	1137	190
Cloud Gehrke	1	1158	193
Kerem Coddington	1	1164	194
Lillia Mathes	1	1166.04	194
Corben Emerick	1	1175.04	196
Aliviah Pettigrew	1	1178.04	196
Yaretzi Frederick	1	1203.96	201
Sailor Bey	1	1218	203
Eileen Leslie	1	1233.96	206
Catarina Brody	1	1236.96	206
Delani Mclane	1	1241.04	207
Kyara Newland	1	1248	208
Arabelle Monk	1	1253.04	209
Emmeline Cartwright	1	1260	210
Eila Sturgill	1	1278.96	213
Raul Costa	1	1281.96	214
Kensleigh Born	1	1286.04	214
Amadeus Sipes	1	1293.96	216
Ellison Roland	1	1293.96	216
Nona Hussein	1	1298.04	216

User	Max Used	Elapsed Time	Distinct User Days
Maks Starcher	1	0.96	1
Kavon Matta	1	0.96	1
Zadok Kessinger	1	0.96	1
Adley Meade	1	0.96	1
Amias Jolley	1	0.96	1
Drew Corey	1	0.96	1
Ayelen Darr	1	0.96	1
Bently Harkins	1	2.04	1
Aiyanna Priest	1	2.04	1
Kyrin Chaffin	1	9.96	2
Alayiah Henkel	1	9.96	2
Deonta Thrift	1	15	3
Sylvan Loeb	1	17.04	3
Micah Renteria	1	39.96	7
Raymond Solis	1	41.04	7
Aris Blanchette	1	42.96	7
Elwood Lippert	1	56.04	9
Mollie Yanez	1	99.96	17
Jannat Ammons	1	111	19
Parks Juan	1	132.96	22
Shaan Paine	1	177.96	30
Zylah Miracle	1	182.04	30
Delany Cory	1	215.04	36
Bryton Grasso	1	249.96	42
Tylon Sutphin	1	341.04	57
Murray Stricker	1	372	62
Calvin Powers	1	458.04	76
Kaylene Riddick	1	473.04	79
Gio Royce	1	504.96	84
Devan Espinal	1	512.04	86
Sheyla Fullerton	1	533.04	89
Alistair Gannon	1	542.04	90
Gianni Godfrey	1	549	92
Neha Ordaz	1	552	92
Fynn Dehart	1	561	94
Klaire Pitman	1	563.04	94

#### **Results Distinct User Days**

**Total 112 Distinct Users** 

84 > 80 Distinct User Days

28 < 80 Distinct User Days

**Tokens Needed -3619** 

AutoCAD - \$1885 NUS \* 112 DU = \$ 211,120

AutoCAD - \$ 1885 NUS \* 84 DU = \$ 158,340 + Flex 3700 tokens \$11,100 = \$ 169,440

SAVINGS = \$41,680



User	Max Used	Elapsed Time	<b>Distinct User Days</b>	Days Since Last Used
Shaan Paine	1	177.96	30	250
Calvin Powers	1	458.04	76	181
Kaylene Riddick	1	473.04	79	181
Kavon Matta	1	0.96	1	158
Jaila Homer	1	609.96	102	149
Beckam Mattison	1	957.96	160	105
Lillith Wentworth	1	999	167	100
Parks Juan	1	132.96	22	99
Johnna Cofer	1	600.96	100	99
Legend Mulkey	1	1008	168	96
Aldo Cho	1	1008.96	168	94
Madyson Hoang	1	1008.96	168	94
Aris Blanchette	1	42.96	7	92
Kassia Everette	1	1025.04	171	89
Mollie Yanez	1	99.96	17	88
Gio Royce	1	504.96	84	86
Raymond Solis	1	41.04	7	83
Deonta Thrift	1	15	3	77
Sylvan Loeb	1	17.04	3	77
Homer Whitesell	1	1011	169	65
Delany Cory	1	215.04	36	61
Paris Wall	1	1119	187	60
Alayiah Henkel	1	9.96	2	48
Anai Mccready	1	1112.04	185	46
Eleena Panek	1	1113.96	186	42
Bently Harkins	1	2.04	1	32
Aiyanna Priest	1	2.04	1	32
Unity Lemire	1	578.04	96	30

#### **Results Last User Days**

**Total 112 Distinct Users** 

22 User No Usage > 60 Days

73 > 80 Distinct User Days

17 < 80 Distinct User Days

**Tokens Needed -1740** 

AutoCAD - \$1875 NUS \* 112 DU = \$ 211,120

AutoCAD - \$ 1875 NUS \* 73 DU = \$ 137,605 + Flex 1740 tokens \$5,220 = \$ 142,825

**SAVINGS** = \$ 68,295 or



### **Version Usage**



Product	Application	Year	Max Avail	Max In Use	Elapsed Time
Autodesk	Autodesk AutoCAD 2015	2021	110	0	0.00
	Autodesk AutoCAD 2016	2021	110	1	4.17
	Autodesk AutoCAD 2017	2021	110	0	0.00
	Autodesk AutoCAD 2018	2021	110	2	175.08
	Autodesk AutoCAD 2019	2021	110	101	24,397.86
	Autodesk AutoCAD 2020	2021	110	0	0.00
	Autodesk AutoCAD 2021	2021	110	0	0.00



#### **Review Collection Usage**

#### **AEC Collection**

#### **Infrastructure Design**





Civil 3D

Design, optimize, and document roadway, bridge, and rail projects Try now for free



InfraWorks

Lay out conceptual roads, analyze traffic, and visualize designs Try now for free



Integrate vertical structures with horizontal infrastructure designs Try now for free



Generate accurate existing conditions with point cloud or mesh Try now for free



Streamline drafting with AutoCAD and industry specialized toolsets Try now for free



Autodesk Docs

Simplify collaboration with a cloud-based common data environment Try now for free

#### **AEC Collection**

#### **Building Design**



Design and document buildings with Building Information Modeling Try now for free



FormIt Pro

AEC COLLECTION ONLY

Sketch early stage design concepts in 3D. Connects with Revit Try now for free





Connect architectural workflows with a common data environment. Try now for free



AEC COLLECTION ONLY

Conduct energy and building performance analysis



Visualize high-quality architectural renderings Try now for free



AutoCAD

Create 2D CAD designs that you can bring into Revit

Try now for free

#### **AEC Collection**

#### Construction



AutoCAD

Create precise 2D construction documentation Try now for free



Use BIM tools to create detailed, reliable construction models Try now for free



Navisworks Manage

Combine data from multiple trades to better control project outcomes Try now for free



ReCap Pro

Design in-context with reality capture and 3D scanning Try now for free



Autodesk Docs

Manage project information in a cloud-based, common data environment

Try now for free



#### **Review Collection Usage**



Design every detail with 2D and 3D CAD software. Now includes access to industryspecific toolsets and improved workflows across desktop, web, and mobile.

Product details

\$1,865 /year



Access integrated BIM and CAD technologies for building and infrastructure design, engineering, and construction. Work more efficiently from planning and analysis, through design and construction.

(A) Product details

Get the entire collection for \$3,270 /year



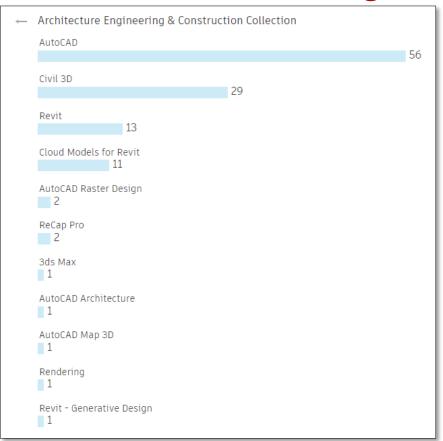
Get tools that support Building Information Modeling (BIM) for civil engineering design and documentation for transportation, land development, and water and wastewater projects.

Product details

\$2,550 /year



#### **Review Collection Usage**





### **Review Collection Usage**

User ID -	Collection	<b></b> ■ Product	Versi ▼	Dates 💌
User 654	Architecture Engineering & Construction Collection	Civil 3D	2018	10/14/21
User 654	Architecture Engineering & Construction Collection	Civil 3D	2018	10/12/2021
User 654	Architecture Engineering & Construction Collection	Civil 3D	2018	9/27/2021
User 654	Architecture Engineering & Construction Collection	Civil 3D	2018	8/11/2021
User 654	Architecture Engineering & Construction Collection	Civil 3D	2018	6/28/2021
User 179	Product Design & Manufacturing Collection	AutoCAD	2018	5/27/2021
User 145	Architecture Engineering & Construction Collection	AutoCAD	2018	6/1/2021
User 145	Architecture Engineering & Construction Collection	AutoCAD	2018	6/2/2021
User 145	Architecture Engineering & Construction Collection	AutoCAD	2018	6/3/2021
User 145	Architecture Engineering & Construction Collection	AutoCAD	2018	6/4/2021
User 145	Architecture Engineering & Construction Collection	AutoCAD	2018	6/7/2021
User 145	Architecture Engineering & Construction Collection	AutoCAD	2018	6/8/2021
User 145	Architecture Engineering & Construction Collection	AutoCAD	2018	6/9/2021
User 145	Architecture Engineering & Construction Collection	AutoCAD	2018	6/14/2021
User 145	Architecture Engineering & Construction Collection	AutoCAD	2018	6/15/2021
User 145	Architecture Engineering & Construction Collection	AutoCAD	2018	6/16/2021
User 145	Architecture Engineering & Construction Collection	AutoCAD	2018	6/17/2021
User 145	Architecture Engineering & Construction Collection	AutoCAD	2018	6/18/2021
User 145	Architecture Engineering & Construction Collection	AutoCAD	2018	6/21/2021
User 145	Architecture Engineering & Construction Collection	AutoCAD	2018	6/22/2021
User 108	Architecture Engineering & Construction Collection	AutoCAD	2018	5/27/2021
User 202	Architecture Engineering & Construction Collection	Civil 3D	2020	6/9/2021
User 202	Architecture Engineering & Construction Collection	Civil 3D	2020	6/8/2021
User 202	Architecture Engineering & Construction Collection	Civil 3D	2018	6/7/2021
User 202	Architecture Engineering & Construction Collection	Civil 3D	2020	6/7/2021
User 202	Architecture Engineering & Construction Collection	Civil 3D	2020	6/4/2021
User 202	Architecture Engineering & Construction Collection	Civil 3D	2020	6/2/2021
User 202	Architecture Engineering & Construction Collection	Civil 3D	2020	6/1/2021
User 202	Architecture Engineering & Construction Collection	Civil 3D	2020	5/28/2021
User 202	Architecture Engineering & Construction Collection	Civil 3D	2020	5/27/2021
User 202	Architecture Engineering & Construction Collection	Civil 3D	2020	5/26/2021
User 202	Architecture Engineering & Construction Collection	Civil 3D	2020	5/24/2021
User 226	Architecture Engineering & Construction Collection	AutoCAD	2020	6/1/2021
User 234	Architecture Engineering & Construction Collection	Civil 3D	2020	7/29/2021
User 234	Architecture Engineering & Construction Collection	Civil 3D	2020	5/27/2021
User 234	Architecture Engineering & Construction Collection	AutoCAD	2018	12/9/2021



#### **Don't Forget**

- Multi-year subscription receive discounts
- Automatic renewal receive discounts
- Review license position monthly or quarterly
  - Days since last used
  - Zero usage
  - Token spend down





#### **Data Is King! Start Metering Today!**



\$542.01K

174 Current Subscription Cost Used

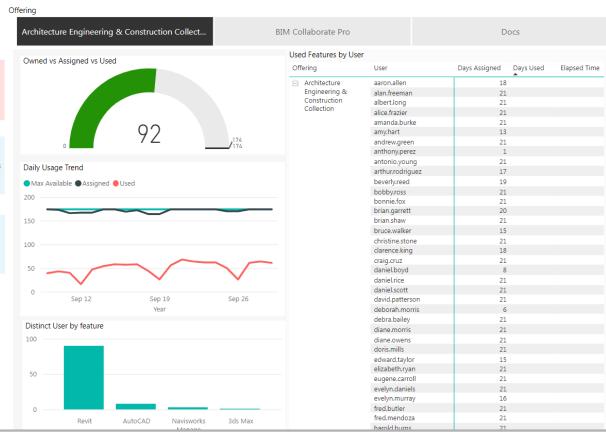
\$255.43K 82 Unused Licenses

Potential Savings: Over Licensing

\$230.36K

Potential Savings: Single Feature

feature	Distinct User	Single Feature Cost
Revit	90	\$229,050.00
AutoCAD	8	\$9,400.00
Navisworks Manage	3	\$2,910.00
3ds Max	1	\$1,700.00
Total	92	\$230,357.91





- Products V Solutions V Resources V Partnership V
  - About Us 
    Careers Contact Us

#### CONTACT US

# Connect with an Open iT Business Solutions Consultant

Arrange a one-on-one discussion with a subject matter expert

Schedule a meeting



WEBINAR SERIES

SESSION 2

#### How to Evaluate Your Autodesk® Portfolio for an Optimized Licensing Position

**Linda Cole**, Business Solutions Consultant

Thursday, 31 March 2022 | 10:00 - 10:30 AM CDT

# Questions?



#### **Next Steps**

Don't miss our final session in this series!

Session 1

New Autodesk® Licensing Types and Its Impact to Your Organization Session 2

How to Evaluate Your Autodesk Portfolio for an Optimized Licensing Position Session 3

Deep Dive into Your
Autodesk Portfolio
to Maximize ROI
on Software Investments

Thur, 28 April 2022 10:00-10:30 AM CDT

We will provide a wide overview of various optimization levels you can do on your portfolio.

https://bit.ly/OpeniT-WebinarSeries-Session3



WEBINAR SERIES

SESSION 2

#### How to Evaluate Your Autodesk® Portfolio for an Optimized Licensing Position

**Linda Cole**, Business Solutions Consultant

Thursday, 31 March 2022 | 10:00 - 10:30 AM CDT





OptimizeAutodesk@openit.com





# **Dedicated to Optimizing IT Assets**

OptimizeAutodesk@openit.com



