

WEBINAR SERIES | SESSION 3

Deep Dive into Your Autodesk® Portfolio to Maximize ROI on Software Investments

Linda Cole, Business Solutions Consultant

Thursday, 28 April 2022 | 10:00 - 10:30 AM CDT

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About the Speaker



25 years of experience:

- Sales
- Business Operations
- Service Management
- Project Management
- Process Improvement
- Marketing
- Management

Agenda

1. Recap Autodesk Licensing
2. Level 1
3. Level 2
4. Level 3
5. Success Story

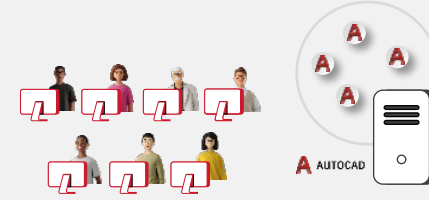
Recap License Types



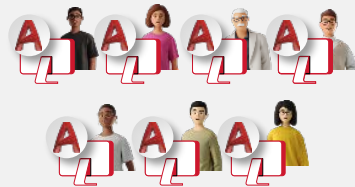
Stand Alone



Token Flex



Concurrent



Named User
Subscription



Autodesk Flex



1

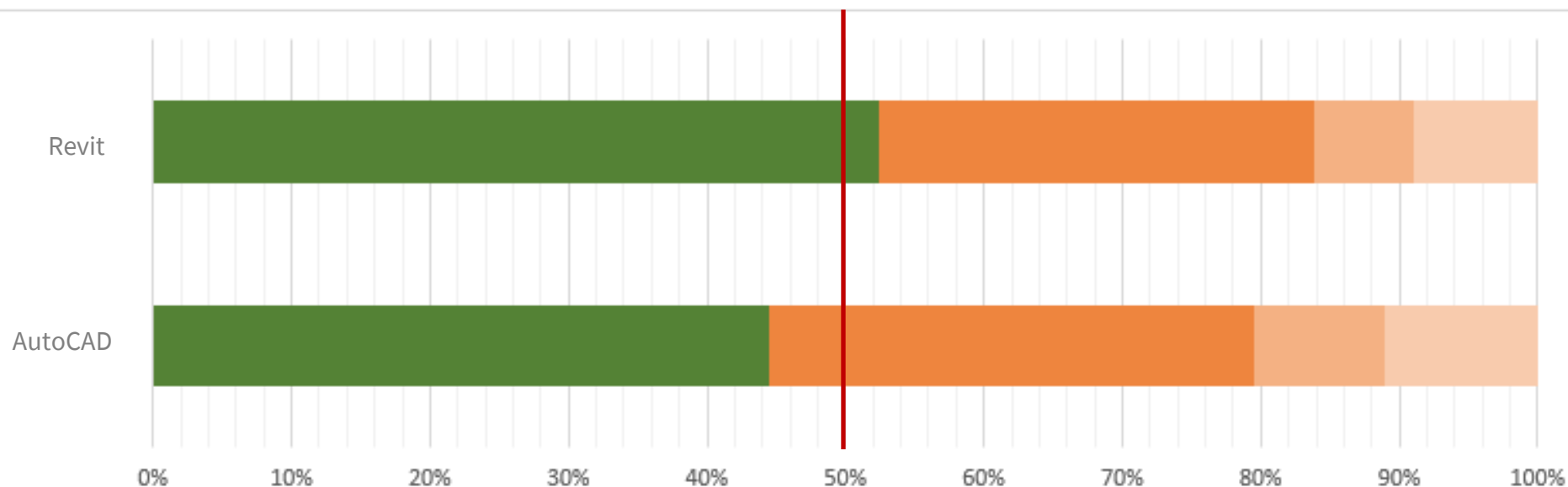
LEVEL 1: meter usage data – check in/out of license

- Total Usage
- Usage during and after business hours
- Alert users of behavior to help remind them to not camp or hog licenses



1

Usage During and After Business Hours



	AutoCAD	Revit
Mon-Fri - 08-19	46,283.92 h	12,541.25 h
Mon-Fri - 19-08	36,348.00 h	7,491.83 h
Sat-Sun - 08-19	9,862.75 h	1,742.17 h
Sat-Sun - 19-08	11,451.08 h	2,133.50 h

1

End-User Alerting Extended Checkout

Open iT Usage Alerts

Source: Open iT Analysis Server - SVG345WIN(192.168.7.202)

There are This email is to inform you that you appear to have been using the following license that meets **Duration >= 48 criteria** (see details below for more information)

Product	Package	Feature Name	Checkout Time	User Name	Host Name	Full Name	Mail
Autodesk		Autocad	08/14/2021 05:35:00	cindy.turk	abqapl1204.openit.root.local	Cindy Turk	cindy.turk@openit.com
Autodesk		Autocad	08/14/2021 05:35:00	cindy.turk	abqapl1204.openit.root.local	Cindy Turk	cindy.turk@openit.com

Contact your local Open iT administrator.

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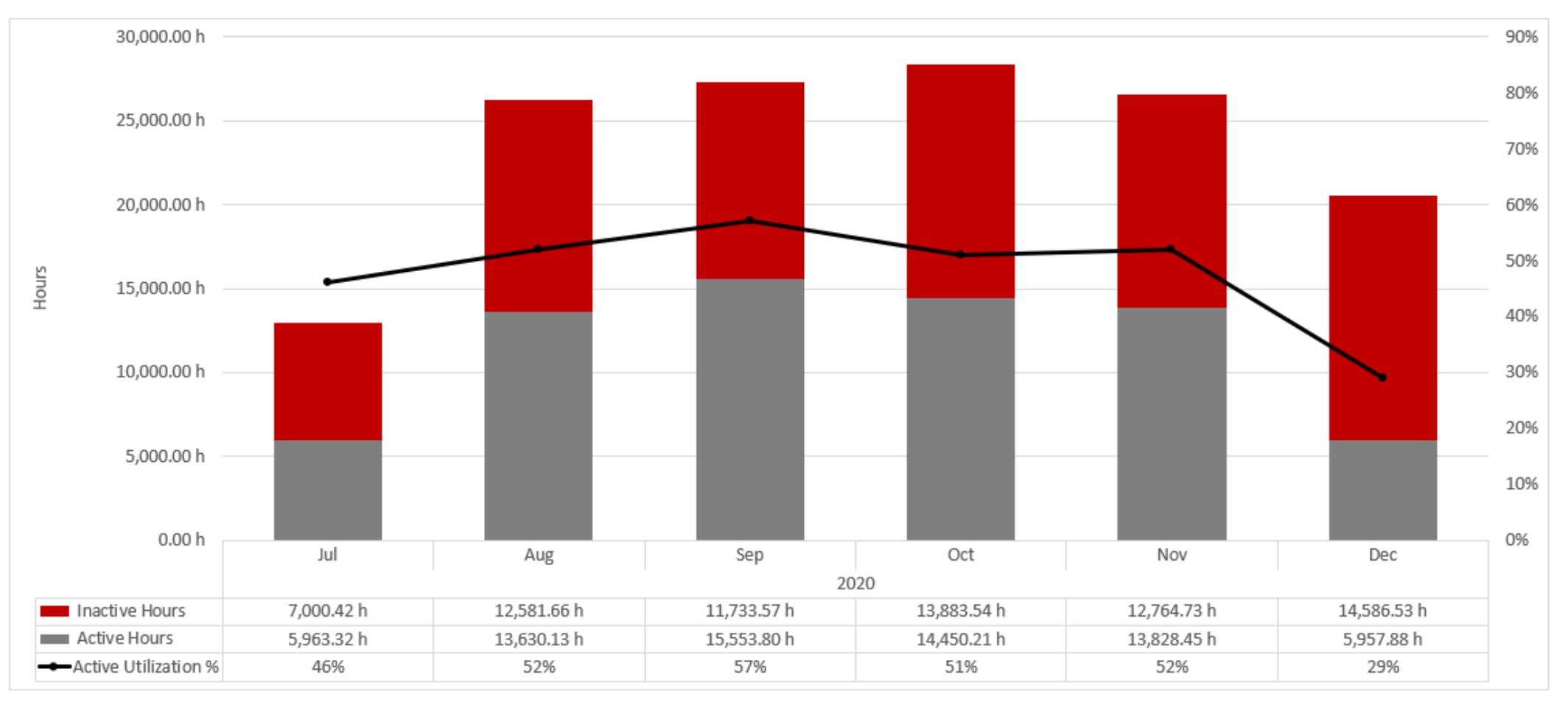
2

LEVEL 2: look at active vs inactive ratio while license checked out

- Determine if license usage is optimized
- If not, share usage information with users to help drive behavior further



Active vs Inactive



1

Row Labels	UserDays	Active UserDays	ElapsedTime
AutoCAD			
jeffrey.cole	256	183	896.86 h
roger.green	239	149	705.81 h
howard.pierce	204	136	187.60 h
johnny.cole	204	120	269.89 h
wanda.hudson	200	122	362.69 h
jean.ferguson	196	113	746.44 h
bruce.walker	191	117	1,356.34 h
linda.wilson	178	113	628.83 h
rebecca.armstrong	107	65	832.55 h
angela.carroll	99	75	235.86 h
eugene.carroll	94	51	271.82 h
wayne.collins	93	62	374.40 h
george.robertson	92	56	608.32 h
frank.robertson	90	60	218.53 h
deborah.lynch	89	55	381.36 h
martin.johnston	83	42	223.93 h
elizabeth.ryan	82	56	252.47 h
jennifer.grant	77	44	237.76 h
clarence.rice	64	38	229.77 h
peter.welch	63	36	403.07 h
phyllis.west	61	36	159.49 h
william.ryan	54	43	161.91 h
ralph.hansen	53	27	265.34 h
amy.hart	52	29	455.65 h
rebecca.harris	52	31	319.27 h
evelyn.wilson	51	33	249.70 h
daniel.rice	50	32	381.18 h
jose.price	50	34	280.07 h
beverly.reed	47	27	347.98 h
juan.ross	45	22	309.09 h
alice.frazier	44	30	237.82 h
heather.perez	41	32	221.85 h
amy.kim	39	26	290.51 h
nicole.howard	38	19	213.64 h
diane.morris	31	22	263.15 h
thomas.greene	31	17	234.61 h
robert.rice	21	17	171.34 h
catherine.medina	20	12	168.60 h
Grand Total	6210	3814	22,683.98 h

Level 1 vs Level 2

Level 1 – Runtime Usage

15 – Named User Subscriptions

23- Autodesk FLEX 706 tokens

1

2

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Grand Total	6210	3814	22,683.98 h

Level 1 vs Level 2

Level 1 – Runtime Usage

15 – Named User Subscriptions

23- Autodesk FLEX 706 tokens

Level 2 – True Active Usage

8 – Named User Subscriptions

30- Autodesk FLEX 1130 tokens

Level 1 Cost = \$ 42,895

Level 2 Cost = \$ 18,216

Savings \$ 24,679 or 42.47%



3

LEVEL 3: set up automated harvesting of inactive licenses

- Set policies and thresholds to automatically harvest inactive license
- Fully automated, doesn't require any administration once set up and users do not have to remember to always log out.



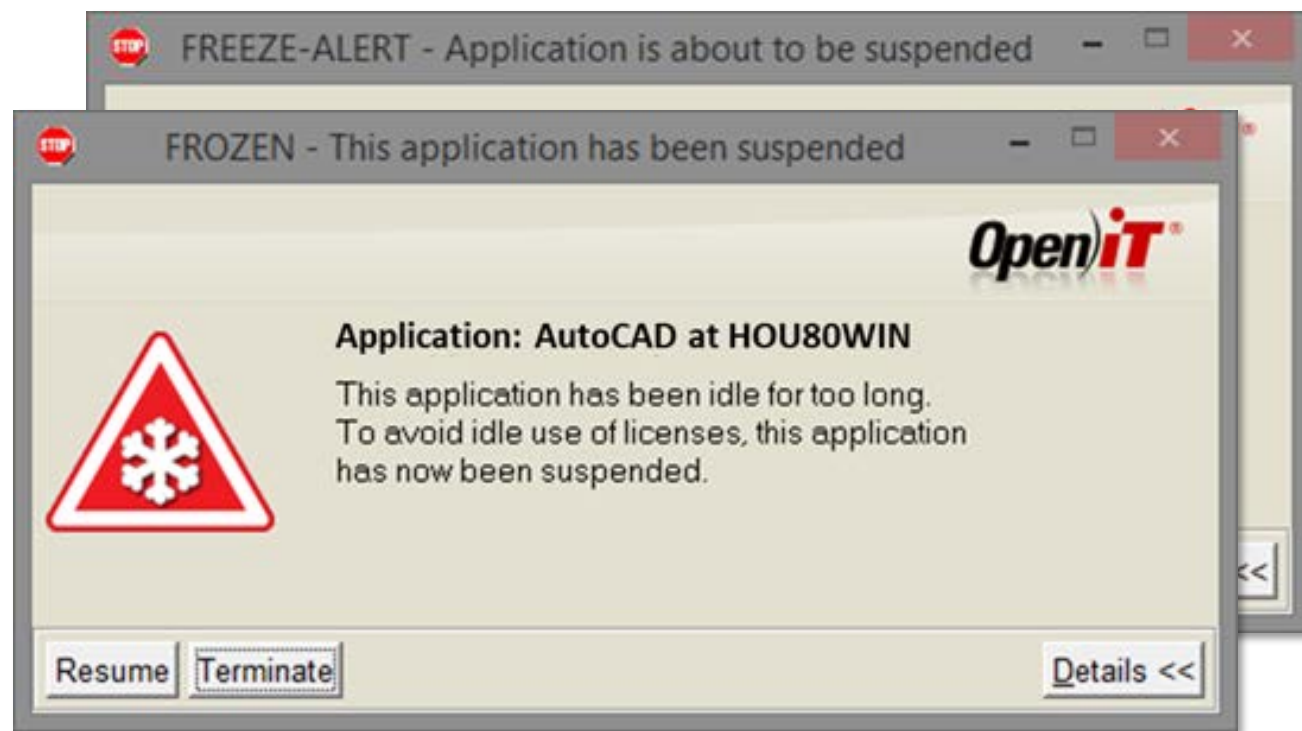
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Effect of Automated Harvesting



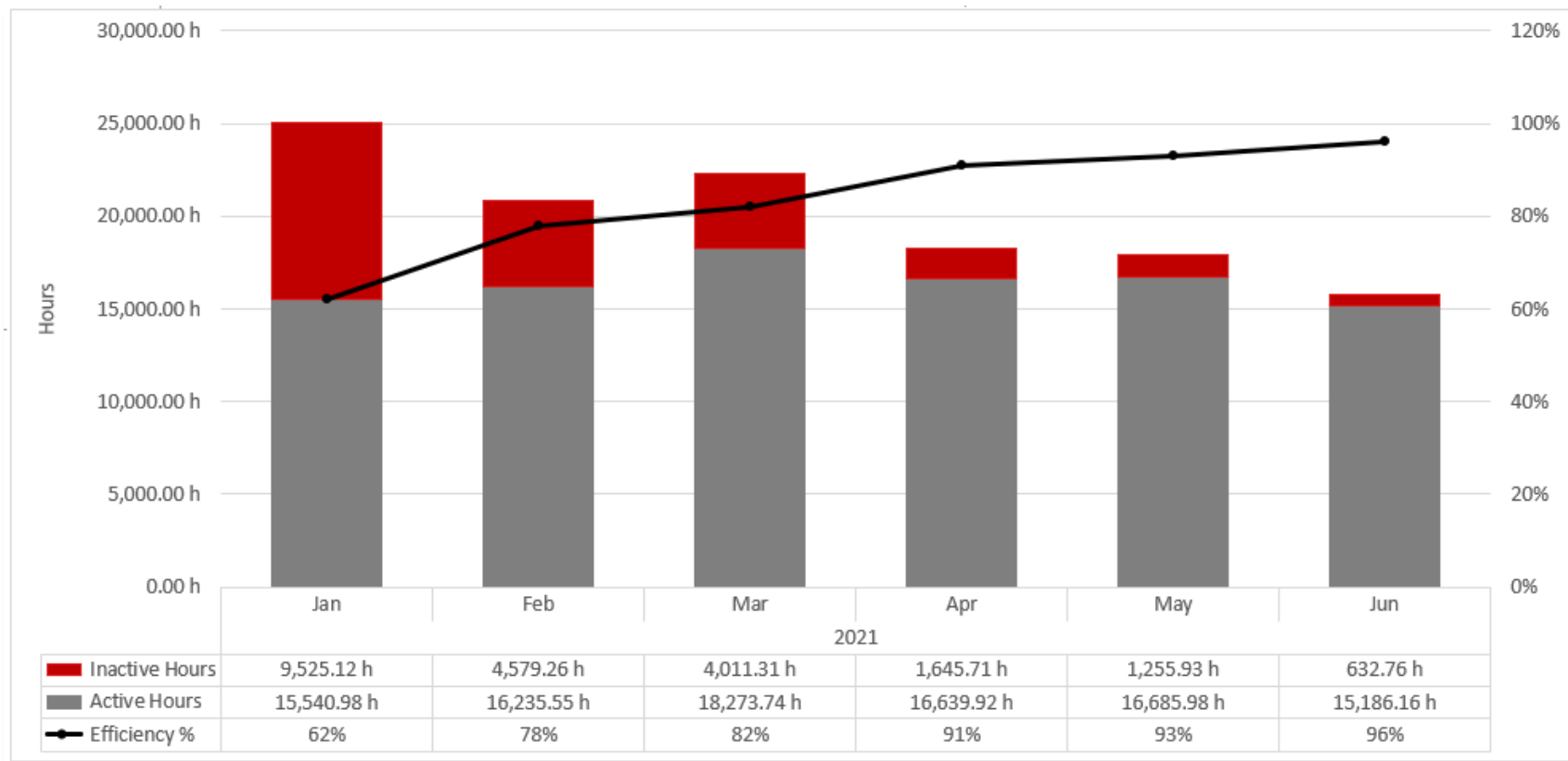
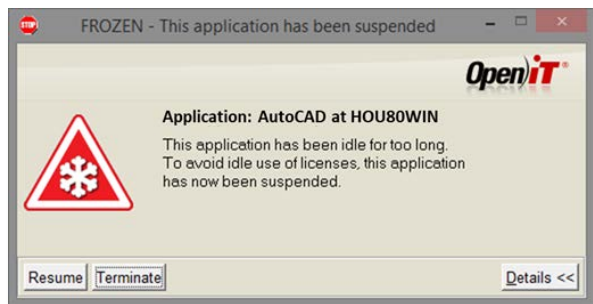
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Effect of Automated Harvesting



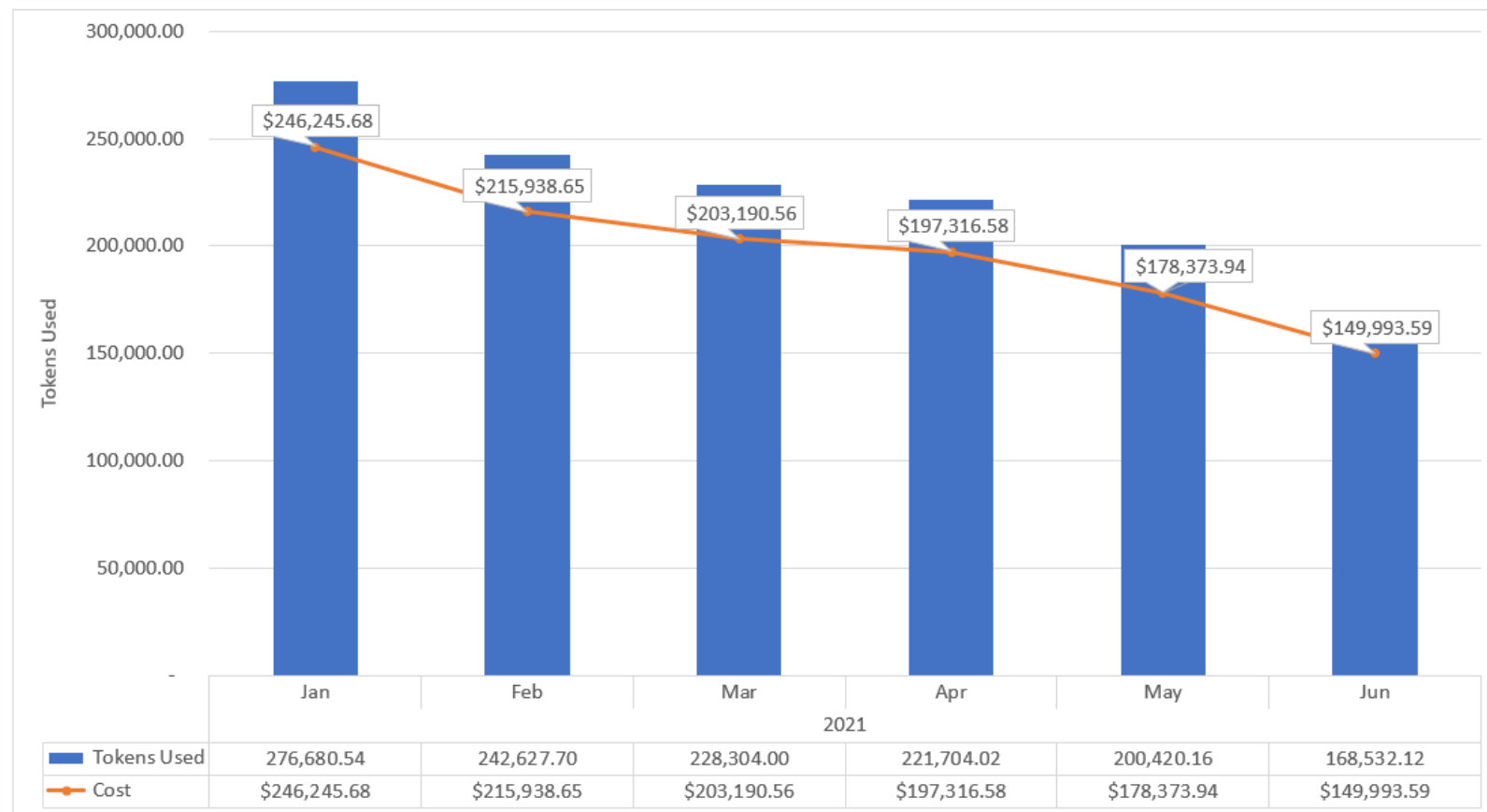
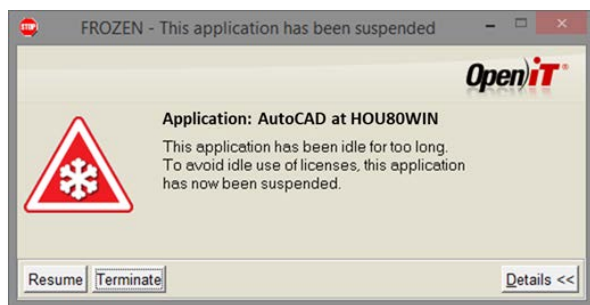
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Effect of Automated Harvesting



3

Effect of Automated Harvesting



Key to Unlock Savings is Usage Metering Now!



Engineering Firm Success Story



Challenge

- Upcoming renewal in less than 60 days
- All Named User Subscriptions
- No usage insights



Solution

- Deployed Usage Metering with LicenseAnalyzer 2022- Level 1
- Analysis of usage with: Distinct User Days, Days Since Last Used, Collection Review
- Simulated one-year of usage for recommendations



Results

- Customer only took a percentage of recommendations
- Still saved 3X ROI from investment of Open iT
- Said they will be able to realize more savings after 1 year of data



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Arrange a one-on-one discussion with a subject matter expert

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Questions?

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BURNS  MCDONNELL

CUSTOMER INTERVIEW

Transitioning to the Cloud:

Importance of Agility in Your Metering Solution



LinkedIn Live



Wed, May 11, 2022

10 AM CDT/COT | 12 PM BRT | 5 PM CEST



Michael D. Allen

*Director of Engineering Technology
Burns & McDonnell*

Open*iT*[®]

Talk*)*iT

PODCAST



Episode 1:
Application
Rationalization
10 May 2022



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